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Contact: Laura Lewis, CREW Network
785-856-8275
LauraL@crewnetwork.org

CREW Network Recognizes 2018 Distinguished Leaders and Impact Awards Honorees

San Diego, Calif., USA (Oct. 19, 2018) – CREW (Commercial Real Estate Women) Network recognized outstanding leadership, excellence and achievement in commercial real estate by honoring its 2018 Distinguished Leaders and Impact Award winners October 18-19 at the CREW Network Convention and Marketplace.

Sue Ansel and **Hilary Provinse** were named Distinguished Leaders—top executives in commercial real estate invited by the CREW Network board of directors to serve as advisors to the organization and women in the industry. Ansel and Provinse shared their insight, industry knowledge and paths to success at the Distinguished Leaders Roundtable on Friday morning.

Ansel is President and CEO of Gables Residential, a real estate company and privately held REIT specializing in the development, construction, ownership, acquisition, financing and management of multifamily and mixed-use communities. In her 25 plus years with Gables, she has held positions in acquisitions, development, and operations and has led important company initiatives including the advancement of real estate technology efforts and third-party client services.

Provinse joined Berkadia in 2018 as Executive Vice President and Head of Mortgage Banking, and as a member of Berkadia's Management Committee. In this role, she oversees a team of 130 mortgage bankers located in 31 offices across the U.S., serving clients across all multifamily and commercial channels with expertise in senior housing and healthcare, hotels and hospitality, student housing, affordable housing and manufactured housing.

"Our Distinguished Leaders are thought leaders in the industry," said CREW Network CEO Wendy Mann, CAE. "They are leaders who have achieved great success in commercial real estate and are willing to share their stories to elevate and inspire others. We are honored to have them join us at the convention and value their insights and perspectives as we continue to advance women in commercial real estate."

The CREW Network Impact Awards recognize exceptional achievements in the areas of Career Advancement for Women, Economic and Community Involvement, Entrepreneurial Spirit, and Member-to-Member Business. Four individuals were honored this year.

2018 Career Advancement for Women Impact Award Honoree

The Career Advancement for Women Impact Award honors a CREW Network member who consistently exemplifies the organization's commitment to elevating the status of women in commercial real estate by working to advance the careers of other women.

Suzanne Hollander of CREW-Miami has made a profound impact on the career advancement of women. She teaches real estate law at Florida International University, one of the 10 largest public universities in the United States, with over 55,000 students and the highest number of Hispanic/Latino students in the country. Hollander created a professional network to introduce students to careers in commercial real estate, and several programs and initiatives to support it, including an annual UCREW event; an Innovative Teaching Grant at FIU; and a partnership with CREW-Miami to empower nontraditional first generation students. To help these students, Hollander worked with CREW-Miami to establish Student and Young Professional memberships, and annual scholarships.

2018 Economic and Community Improvement Impact Award Honoree

The Economic and Community Improvement Impact Award honors a CREW Network member or members who played a pivotal role in a real estate project that had a significant and measurable positive impact on the community.

Anne Cummins of CREW New Jersey is the lead developer for Liberty Property Trust in its redevelopment of The Camden Waterfront, a new-mixed use waterfront neighborhood that is transforming more than 20 acres of parking lots into a productive and vibrant anchor for the City of Camden, N.J. The plan will encompass approximately 1.2 million square feet of private development, including office space, a hotel, 176 residential units, ground floor retail and an expanded and improved waterfront park. The project is expected to bring 5,000 to 6,000 new jobs to Camden and have a future economic impact of more than \$500 million.

2018 Entrepreneurial Spirit Impact Award Honoree

The Entrepreneurial Spirit Impact Award honors a CREW Network member who has achieved a unique career success or milestone as the result of taking a risk.

CREW Omaha Metro's **Amanda Bogner**, Energy Studio President, led her team through a calculated two-year process to eliminate 40% of their revenue to do more professionally fulfilling work. In 2016, she made the decision to discontinue LEED reviews, which led to 0% revenue in this business line; however, it allowed her firm to re-focus services to 100% energy modeling and other services. Since committing to this plan, the company has replaced 100% of the LEED revenue with more satisfying energy modeling work that is their core competency. The company is on track for its highest revenues to date in 2018.

2018 Member-to-Member Impact Award Honoree

The Member-to-Member Business Impact Award honors a CREW Network member who exemplifies the power and spirit of CREW Network and consistently demonstrates an extraordinary commitment assembling member talent, resulting in measurable business for other CREW Network members.

In May 2017, CREW Boston's **Sarah Barnat** and her team of mostly women closed on a \$21 million, 67-unit, mixed-use multifamily project, now known as Holmes Beverly in Beverly, Mass. Seventy-five percent

of all soft cost expenditures of the project went to Women's Business Enterprise (WBE) firms, approximately \$2 million in fees. With \$21 million of buying power as a woman managing member, Barnat was free to choose team members who would make significant contributions. In all, 17 CREW members served in crucial team roles, and 25 additional women provided skills and expertise to the project team.

About CREW Network

CREW Network is the industry's premier business networking organization dedicated to advancing the achievements of women in commercial real estate globally. CREW Network members comprise more than 11,000 professionals worldwide and represent nearly all disciplines of commercial real estate—every type of expert required to "do the deal." Follow CREW Network on [Facebook](#), [Twitter](#), [LinkedIn](#) and [Instagram](#), and visit us at crewnetwork.org.

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